

Paris, January 19th, 2023, 5.45 pm

# Focus Entertainment announces third quarter 2022/23 revenues of €76.1M slightly above the Group's expectations

## Revenues of €141.6M over the nine first months of 2022/23

PARIS, France – January 19th, 2023 – FOCUS ENTERTAINMENT (FR0012419307 - ALFOC) announces its unaudited revenues for the third quarter of 2022/23 (period ending December 31st, 2022).

### Sales for the 3rd quarter of 2022/23 (ended December 31st, 2022) unaudited

In million euros Unaudited	Q3 2022/23	Q3 2021/22	Var.	9M 2022/23	9M 2021/22	Var.
Catalogue	54.8	19.4	+182%	85.7	61.6	+39%
Back-catalogue	20.3	17.8	+14%	54.8	60.7	-10%
Other	1.0	-	-	1.1	-	-
Group revenues	76.1	37.1	+105%	141.6	122.3	+16%

Revenues for the third quarter of 2022/23 reaches 76.1 million euros, up significantly versus the previous year, with a successful Christmas season. Revenues were driven by the good performance of the two major games released at the end of the year: A Plague Tale: Requiem (October 18<sup>th</sup>) and Evil West (November 22<sup>nd</sup>), as well as by other strong selling titles from the portfolio, which were strongly supported by the launch of additional content.

78% of Group sales are generated via digital partners, with international business accounting for 93% of total Group revenues in the third quarter.

For the first nine months of 2022/23, Focus Entertainment reports revenues of 141.6 million euros, up 16% compared with the same period of the previous year. Thus, at the end of the first nine months of the year, in a very intense competitive environment, revenues reported are slightly above the Group's expectations.

Finally, the last quarter will see the release of the much-anticipated **Atomic Heart** by Mundfish, which will be launched on February 21<sup>st</sup>, and will close a year that is, at this stage, is looking good for the Focus Group.

Focus Entertainment is delighted with this performance, which is the result of the continuous hard work of its teams and underscores the validity of its strategic positioning, based on quality franchises developed within balanced budgets and capable of generating long-term revenues.



#### **Financial Calendar**

Upcoming publications are as follows:

Publication	Date	
2022/23 – FY Sales	Thursday April 20, 2023	

#### **About Focus Entertainment**

FOCUS ENTERTAINMENT is one of Europe's leading video game publishers and developers. Its vocation is to support leading international studios in the development, production monitoring, marketing, sales and financing of their projects. As a publisher of strong brands such as The Surge, Vampyr, Evil West and A Plague Tale, the Group generated revenues of €142,6 million in 2021/22. FOCUS ENTERTAINMENT generates 95% of its sales internationally. For additional information, visit www.focusent.com

For more information follow us on:

Twitter - LinkedIn - Instagram - YouTube - Facebook

#### **Contacts**

**Relations Investisseurs** Laure d'Hauteville Tél: +33 (0) 155 26 85 00

E-mail: <u>IR@focusent.com</u>

**Relations Presse** 

Clémence Bigeon

Tél: +33 (0) 1 55 26 85 00

Mail: <u>Clemence.BIGEON@focusent.com</u>